

JAMES W. ROBERTS

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ACADEMIC APPOINTMENTS

Duke University

Fred W. Shaffer Professor of Economics, 2016-2021
Professor, Department of Economics, 2019-Current
Associate Professor, Department of Economics, 2014-2019
Assistant Professor, Department of Economics, 2010-2014
Visiting Scholar, Department of Economics, 2009

University of Chicago

Becker Friedman Institute, Visiting Fellow, Fall 2012

EDUCATION

Northwestern University

Ph.D.: Economics, 2009
Dissertation: Empirical Essays on Auctions
Committee Chairman: Professor Robert H. Porter
M.A.: Economics, 2005

Davidson College

B.A.: Economics with Concentration in Applied Mathematics, 2004
Magna Cum Laude, Phi Beta Kappa

AFFILIATIONS AND PREVIOUS EMPLOYMENT

National Bureau of Economic Research

Research Associate, Industrial Organization, 2015-Current
Faculty Research Fellow, Industrial Organization, 2012-2015

Journal of Industrial Economics

Co-Editor, 2015-Current

International Journal of Industrial Organization

Associate Editor, 2014-Current

The Carlyle Group

Research Analyst, 2003

RESEARCH INTERESTS

Industrial Organization, Applied Microeconomics

PUBLISHED AND FORTHCOMING RESEARCH

- “How Acquisitions Affect Firm Behavior and Performance: Evidence from the Dialysis Industry” (with Paul Eliason, Ben Heebsh and Ryan McDevitt). *Quarterly Journal of Economics*, Accepted.
- “A Model of Dynamic Limit Pricing with an Application to the Airline Industry” (with Chris Gedge and Andrew Sweeting). *Journal of Political Economy*, Forthcoming.
- “Strategic Patient Discharge: The Case of Long-Term Care Hospitals” (with Paul Eliason, Paul Grieco and Ryan McDevitt). *American Economic Review*, 108(11), 2018.
- “Bailouts and the Preservation of Competition” (with Andrew Sweeting). *AEJ Microeconomics*, 8(3), 2016.
- “Regulating Bidder Participation in Auctions” (with Vivek Bhattacharya and Andrew Sweeting). *RAND Journal of Economics*, 45(4) 2014.
- “Market Structure and Gender Disparity in Health Care: Preferences, Competition and Quality of Care” (with Ryan McDevitt). *RAND Journal of Economics*, 45(1) 2014.
- “Unobserved Heterogeneity and Reserve Prices in Auctions.” *RAND Journal of Economics*, 44(4) 2013.
- “When Should Sellers Use Auctions?” (with Andrew Sweeting). *American Economic Review*, 103(5) 2013.
- “Robust Firm Pricing with Panel Data” (with Ben Handel and Kanishka Misra). *Journal of Econometrics*, 184(2) 2013.
- “Can Warranties Substitute for Reputations?” *AEJ Microeconomics*, 3(3) 2011.
- “On the Network Structure of Production” (with Enghin Atalay, Ali Hortaçsu, Chad Syverson). *Proceedings of the National Academy of Sciences*, 108(13) 2011.
- “Entry into Auctions: An Experimental Analysis” (with Seda Ertaç and Ali Hortaçsu). *International Journal of Industrial Organization*, 29(2) 2011.

SUBMITTED AND WORKING PAPERS

- “Speculators and Middlemen: The Strategy and Performance of Investors in the Housing Market” (with Patrick Bayer, Christopher Geissler and Kyle Mangum). *Review of Financial Studies*, Conditionally Accepted.
- “Speculative Fever: Contagion in the Housing Bubble” (with Patrick Bayer and Kyle Mangum). *NBER WP 22065. American Economic Review*, Revise and Resubmit.
- “Tax Advantages and Imperfect Competition in Auctions for Municipal Bonds” (with Dan Garrett, Andrey Ordin and Juan Carlos Suárez Serrato). *Review of Economic Studies*, Revise and Resubmit.
- “Bidding and Drilling Under Uncertainty: An Empirical Analysis of Contingent Payment Auctions” (with Vivek Bhattacharya and Andrey Ordin). *Journal of Political Economy*, Revise and Resubmit.
- “Endogenous and Selective Service Choices After Airline Mergers” (with Sophia Li, Joe Mazur, Yongjoon Park, Andrew Sweeting and Jun Zhang). *NBER WP 24214*.

GRANTS, AWARDS, AND FELLOWSHIPS

Lanzillotti Prize for best paper in antitrust at IIOC Conference (“Endogenous and Selective Service Choices After Airline Mergers”), 2018

Bass Society of Fellows, 2016-Current

Howard D. Johnson Teaching Award, Duke University, 2014

Top 5% of Duke Undergraduate Teaching Evaluations, Spring 2012, 2019

National Science Foundation Award SES #1260876, 2013-2015

National Science Foundation Award SES #1559481, 2016-2019

National Science Foundation Award SES #1850736, 2019-2021

Davies Fellowship to Advise Undergraduate Research

Vivek Bhattacharya, Summer 2010

Peichun Wang, Summer 2011

Jonathan Gao, Summer 2013

Lucas Do, Summer 2018

Social Sciences Research Institute at Duke Data Acquisition Grant, 2009

Northwestern University 12-Month Fellowship, 2004-2009

Center for the Study of Industrial Organization Research Fellowship, Spring 2008 and 2009

Center for the Study of Industrial Organization Grant for Data Acquisition, 2007

A.K. Phifer Award in Economics, Davidson College, 2004

Midwestern Economics Association Undergraduate Research Symposium, 2004

Selected as Best Paper and Participant

Duke University Undergraduate Economics Research Symposium, 2003

Selected as Best Paper and Participant

TEACHING EXPERIENCE AND SERVICE

Professor

Duke University: Graduate IO Modules on Auctions and Demand Estimation, Fall 2009, Spring 2011, Spring 2013, Fall 2014, Spring 2016; Undergraduate Econometrics, Spring 2016-2019; Undergraduate elective “How Markets Work”, Spring 2012, Spring 2013, Fall 2014; Undergraduate independent studies to produce honors theses with Peichun Wang in 2011-2012 (honors with high distinction and won best thesis), Will Nance in 2012-2013 (honors with high distinction) and Brian Pollack in 2016-2017 (honors with high distinction), Lucas Do 2018 (in progress).

Teaching Assistant

Kellogg School of Management: Management and Strategy with Tom Hubbard, Fall 2006 and 2007.

Northwestern University: International Trade with Wojciech Olszewski, Winter 2007; Intermediate Macroeconomics with Robert Gordon, Fall 2005.

Davidson College: Introduction to Economics with Vikram Kumar, Spring 2002.

Service at Duke

Director of Economic Research Initiatives at Duke, 2015-Current

Duke University Arts and Sciences Council, 2017-Current

Duke University Library Council, 2016-Current (chair in 2017-Current)

Duke University Faculty Scholar Selection Committee, 2013-2015 (chair in 2013-2014)

Duke University QEP Committee Member, 2018-2019
Duke University Economics Department Grants Committee, 2015-Current
Duke University Economics Department Executive Committee, 2017-2018
Duke University Economics Department Grants Committee, 2015-Current
Duke University Economics Department Commencement Speaker, 2017
Duke University Economics PhD Admissions, 2010-2013 (co-chair in 2013)
Duke University Economics Masters Admissions, 2014-Current
Duke University Economics Junior Recruiting, 2011
Duke University Economics Masters Student Advisory Board, 2011-Current
Applied Micro 2nd Year Field Paper Coordinator, 2011-2012
Applied Microeconomics Jamboree Co-Organizer, 2014
Organizer of Applied Micro Student Lunch Groups and Seminars, 2009-Current

PhD Advising (Year of Placement, Initial Placement):

Elliot Anenberg (2011, Federal Reserve Board)	Tedi Skiti (2017, Temple University)
Christoph Bauner (2011, UMASS, Amherst)	Elshiba Spiller (2011, Resources for the Future)
Chris Gedge (2016)	Andrew Steck (2018, Toronto Rotman)
Christopher Geissler (2013, ISO New England)	Emily Wang (2011, UMASS, Amherst)
Paul Eliason (2018, BYU)	Ashley Vissing (2016, U Chicago Post-Doc)
Aurel Hizmo (2011, NYU Stern, Finance)	Ming Ye (2019, Dimensional Fund Advisors)
Olga Kozlova (2017, Compass Lexecon)	Yanyou Chen (current student)
Yilin Jiang (McKinsey, 2019)	Tiancheng Chen (current student)
CY Lee (2014, National Taiwan University)	Dan Garrett (current student)
Sophia Li (2015, Cornerstone)	Ben Heebsh (current student)
Eli Liebman (2017, University of Georgia)	Zach Nolan (current student)
Peter Maniloff (2013, Colorado School of Mines)	Andrey Ordin (current student)
Ralph Mastro Monaco (2012, University of Oregon)	Gabor Palinko (current student)
Joe Mazur (2015, Purdue)	Kevin Roberts (current student)
Pamela Medina (2016, Toronto Rotman)	Drew Vollmer (current student)
Matt Panhans (2017, FTC)	Wen Wang (current student)
Alex Robinson (2017, Compass Lexecon)	

Conference Organization Outside of Duke

Conference (co-) Organizer: NBER IO (summer 2015), IIOC (2014, 2015), Conference in honor of Rob Porter (2016), Triangle Microeconomics Conference (2017-2019)

REFERENCES

Available upon request.