

# Gregory S. Crawford

## Business Address

Department of Economics  
305 Social Sciences  
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## Employment

Assistant Professor, Department of Economics, Duke University,  
September 1997 - present  
Visiting Professor, Fuqua School of Business, Duke University,  
September 2000 - May 2001  
Lecturer, Duke University, September 1996 - August 1997

## Education

Ph.D. in Economics, Stanford University, Stanford, CA, January 1998  
Dissertation Title: Demand, Pricing, and Bundling: An Economic Analysis  
of the Cable Television Industry  
Dissertation Advisors: Frank Wolak, Timothy Bresnahan, and Roger Noll  
Major Fields: Industrial Organization, Econometrics

B.A., Economics with Honors, University of Pennsylvania, Philadelphia, PA, May 1991

## Publications

“The Impact of the 1992 Cable Act on Household Demand and Welfare,”  
*RAND Journal of Economics*, v31n3 (Autumn 2000), 422-449.

## Articles Under Review, Working Papers, and Works in Progress

“Uncertainty and Learning in Pharmaceutical Demand,” (joint with Matthew Shum),  
mimeo, Duke University, February 2000, under revision for re-submission to *Econometrica*.

“The Discriminatory Incentives to Bundle: The Case of Cable Television,” mimeo, Duke  
University, June 2001, revised and re-submitted to the *American Economic  
Review*.

“Empirical Modeling of Endogenous Quality Choice: The Case of Cable Television,” (joint with Matthew Shum), mimeo, Duke University, November 2001.

“The Incentives to Bundle in Cable Television: A Structural Approach,” (joint with Mark Coppejans), mimeo, Duke University, October 1999.

“Strategic Bidding in the British Spot Market for Electricity: Implications of Bid Function Equilibria, (joint with Joseph Crespo), mimeo, Duke University, March 2000.

“Household Internet Use: Implications for Online Competition and Market Structure,” work in progress, Duke University, December 1999.

## Teaching

Graduate (2<sup>nd</sup>-year Ph.D.) Industrial Organization, 1996-2001.

Graduate (1<sup>st</sup>-year Ph.D.) Econometrics, 1998-1999.

Introductory Microeconomics, 1996-1998.

The Economics and Statistics of Sports, 1999

## Advising and Placement

Chaired Committees: Kivanc Kirgiz (Ph.D. expected December 2001)

Other Committees: Yong Cai (2001), Joseph Crespo (2001), Lan

Liang (1999), Peter Rankin (1999), Andrew Biehl (1999), Mark Burkey (1998)

## Professional Activities

2001 Presentations: NBER Summer Institute, IO Group (7/01)

2000 Presentations: Carnegie-Mellon University (3/00), Cornell University, (4/00), Yale University, (4/00), Harvard University/MIT, (4/00), Stanford Institute for Theoretical Econometrics (SITE), (7/00)

1999 Presentations: Triangle Applied Micro Conference (5/99), NBER Summer Institute, IO Group, (7/99), Econometrics of Price and Product Competition, Toulouse, France, (10/99)

1998 Presentations: AEA Meetings (1/98), SITE (7/98), Univ. of Virginia (10/98), Triangle Health Policy Workshop (10/98), SEA Meetings (11/98), NBER Winter Meetings, Productivity Group (12/98)

1997 Presentations: Federal Trade Commission (3/97).

1996 Presentations: Cato Institute (10/96), Telecommunications Policy Research Conferences (10/96), Triangle Econometrics Workshop, (12/96).

Conference Organization: Triangle Applied Micro Conference, April  
2000, Triangle Applied Micro Conference, May 1999 (co-organizer)

**Referee Activities**

*RAND Journal of Economics, Review of Economics and Statistics, National Science  
Foundation, Management Science, Southern Economic Journal*